

Accelerate Loan Processes with Ease

Eltropy and Encompass join forces to enable credit unions to increase efficiencies, enhance borrowing experience, and accelerate lending processes to foster loan closure. Using Eltropy's technology within Encompass, credit unions can deliver 1:1 Text messages, collect and sync documents securely, and communicate with applicants in real-time.

We Check All The Boxes

- ✔ Increase productivity with seamless 1:1 Text Conversations within the Encompass environment
- ✔ Reduce loan funding time by collecting and syncing documents to your LOS via Eltropy's uniquely trackable & secure links
- ✔ Stay compliant by auto-syncing Text history to Encompass
- ✔ Reduce loan application drop-offs with Automated "Pizza Tracker" type alerts based on different milestones
- ✔ Send smart reminders to reduce delinquency rates
- ✔ Add secure chat, video, audio, and co-browse Text interaction instantly, as needed, to help customers with the lending process from a single dashboard
- ✔ Communicate via 2-way Text Messaging with members as they fill out their application

and much more!

In a Nutshell: A Solution for every lending stage & beyond

Stage 1: Application
35% application abandonment
Intelligent Text Reminders & Alerts

Stage 2: Origination
Phone tag & tedious document collection
1:1 Texting & Document collection via Text

Stage 3: Servicing
65% borrowers never set up AutoPay
Simplified Payments via Text

Dear John, your loan application ending 2402 is submitted to underwriting. Reply HELP if you have any questions

Text



Dear John your loan application ending 2402 has been moved to Conditional Approval.

Close More Loans with Eltropy + Encompass

Accelerate Lending with 1:1 Texting and Text Alerts

With a 98% open rate and only 3 mins to respond, Texting is the new way to stay in touch with members & customers throughout the loan process.

Reduced Loan Abandonment Rate

Integrate Eltropy with your LOS and send automated notifications and reminders from within your LOS to keep the members & customers up-to-date on their loan milestones.

Frictionless Loan Origination

Enable secure document collection links through loan origination process, and seamlessly eSign those documents.

Happy Loan Servicing

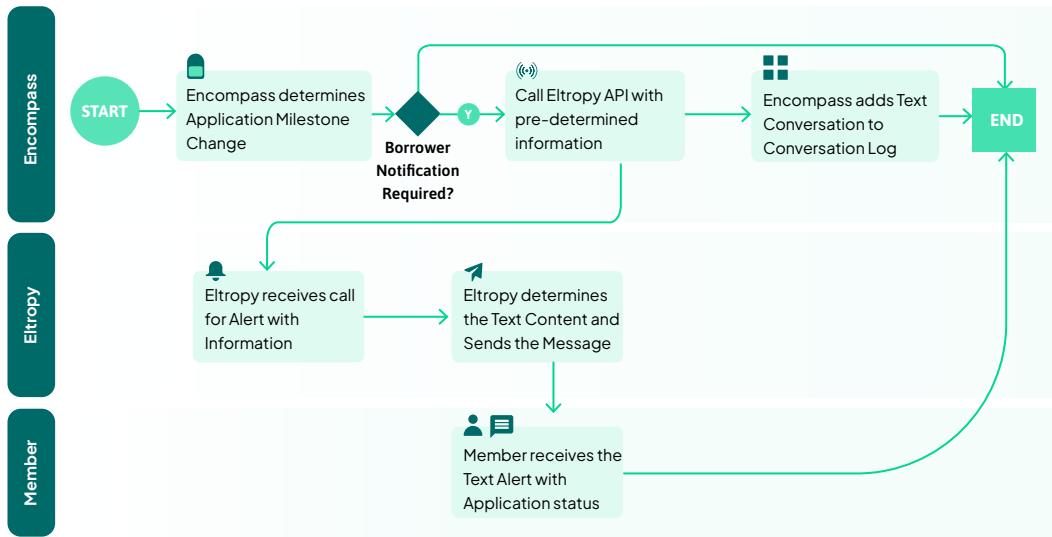
Send Smart Reminders to reduce delinquency rates and automated milestone alerts/ educational messages to keep the members & customers loyal.

Eltropy's Partnership with Encompass has digitized Credit Union member interactions for loans & collections to see over **800% ROI.**

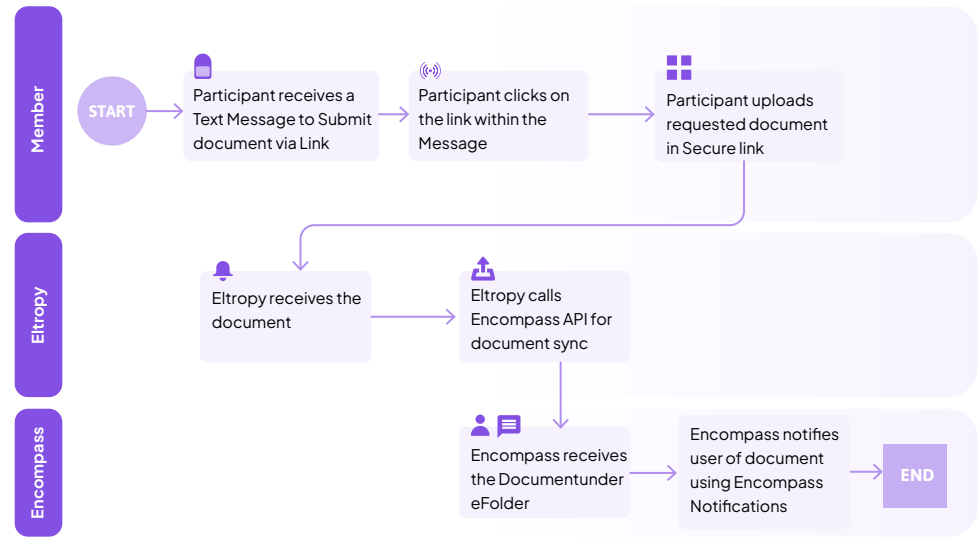


Workflow for every LOS Digital Communication Use Case

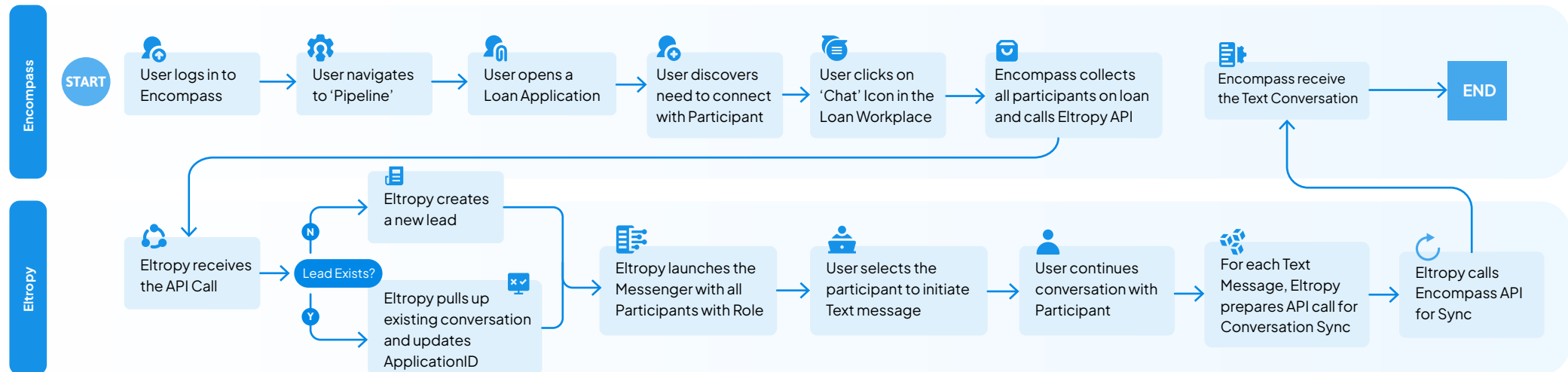
Automated Text Alert to Borrowers



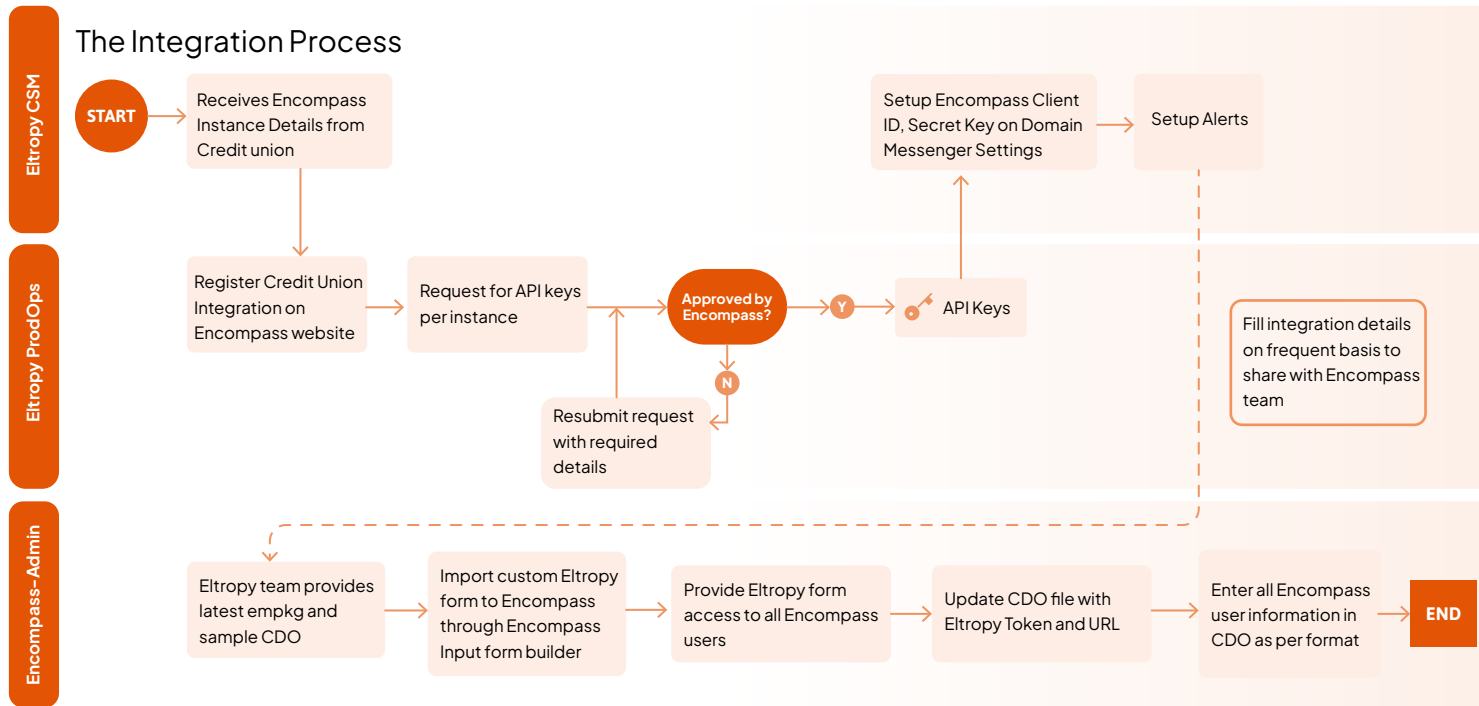
Sync documents between Eltropy & Encompass



Text Conversation with Loan Contacts from Encompass: User Initiated



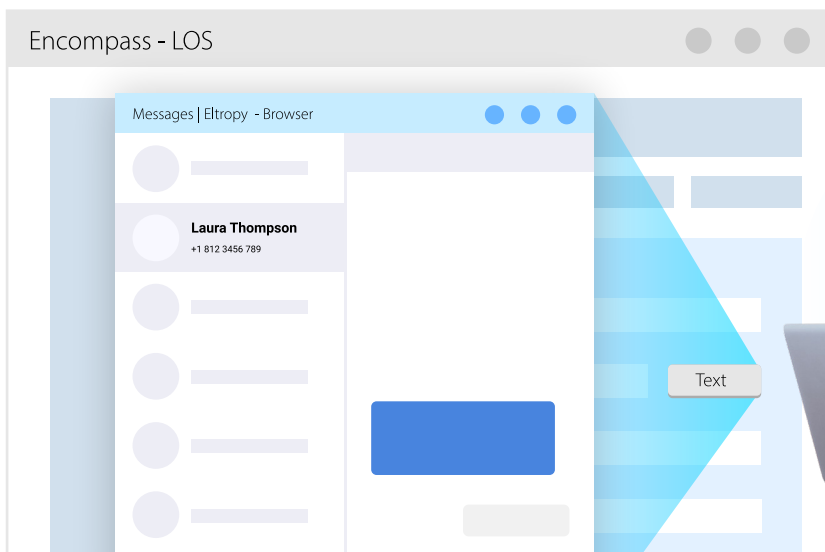
How it works?



We are proud to announce the addition of Eltropy to The Mortgage Collaborative and our Preferred Partner Network. Eltropy empowers lenders and borrowers with compliant direct Text Messaging that help facilitate a superior lending process for today's digital consumers.

Rich Swerbinsky

President and Chief Operating Officer



Seamless Integration

No more switching tabs. Eltropy works directly from within the Encompass environment.

Trim down loan application times by 95% with Eltropy Digital Communication

📞 408 - 461 - 5402

✉️ hello@eltropy.com

