





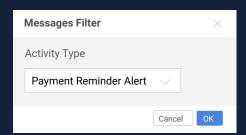
# Discover the Power of Payments via Text

Eltropy and MessagePay join forces to create fast, easy, and secure mobile payments for credit union members. This partnership will enable a text payment solution to provide a tremendous experience for your employees and your members.

#### **Combining Text Message with Online Payments**

- Send secure payment links to members
- Generate reports to review the amount collected from members
- Encourage members to reply if they have issues with payments and reduce future delinquency
- Track member logins and payments within MessagePay
  - Scale conversational payment Texts by using Eltropy's Intelligent Virtual Agent to front the conversations for payment alerts and campaigns replies
  - Personalized payment reminder text messages.

and much more!



**Advanced Filter Options** 

Easily filter and select activity in Eltropy's Messenger



#### **Benefits**

The days of forgetting payments are over. Now, it's easier than ever to receive payment reminders and keep track of all due dates.

Increase **On-Time Payments** 

Provide Better Member Engagement, Experience & Service

Reduce **Overall Costs** 

Reduce Delinquency Rates, Collection Calls and Charge Offs

and Fast

#### Why Pay via Text?

customers will never **OPEN RATE** miss your billing reminder





Higher Open-rate



Traditional Communication



Top Reason for late payments

Convenient

## **Forgetting**



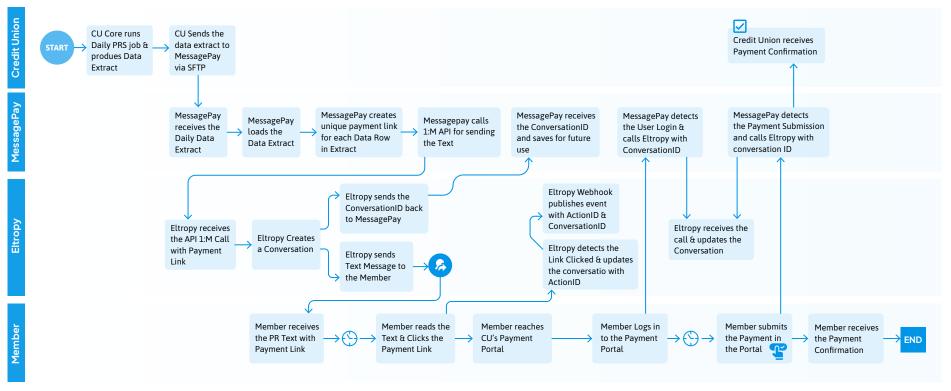
Top choice for getting reminded for payments

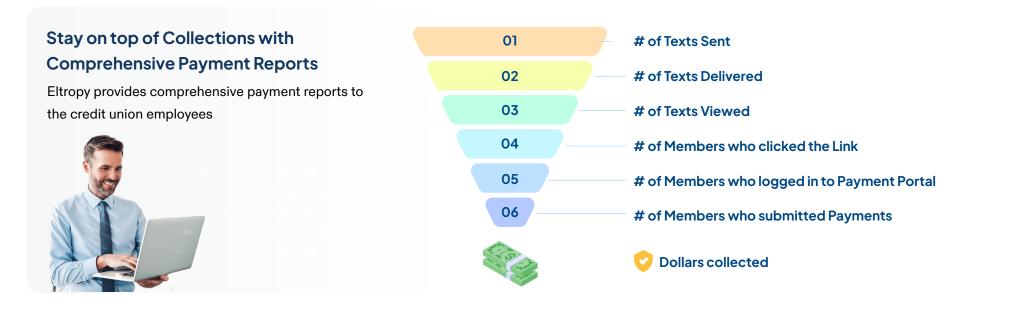
Text

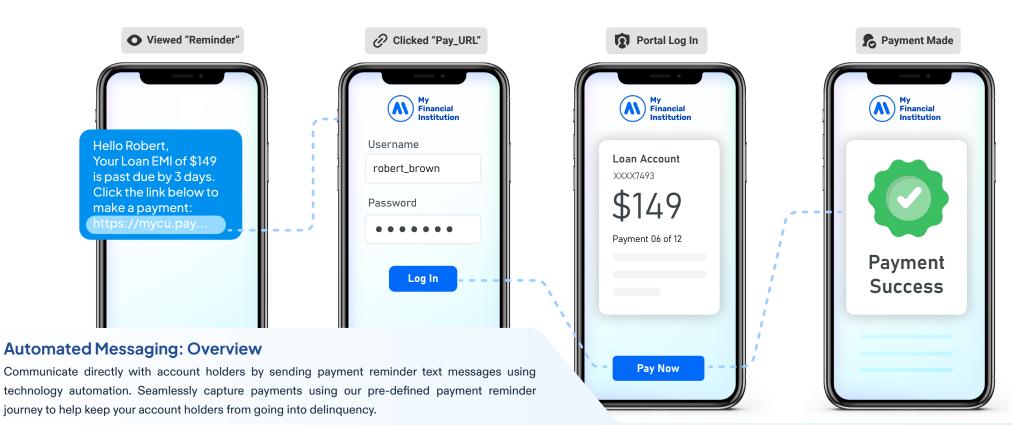
people are more likely to pay bills on time by

#### **How it Works?**

Automated
1: Many Payment
Reminders









#### 1 Receive a Text

Account holder receives a payment reminder text message directly on their mobile phone which contains the Web Payments Portal URL.

#### 3 Make a Payment

Account holder is able to view all their loan accounts and select an account to quickly and securely make a payment using previously stored bank accounts or make a card payment.

#### 2 Validate Identity

Account holder has to answer one security question to verify their identity and gain access to make a payment. Encryption ensures account holder's information is always secure.

#### 4 Receive Confirmation Text Message

Account holder receives a payment confirmation text message with pertinent payment details, once a payment has been successfully submitted.

We wanted to communicate better with our members. We saw an opportunity with Eltropy to do that in a way that was flexible.

### Matthew Schenk

VP of Enterprise Architecture **CU of America** 













